

O/o General Manager (S & M - CM)  
Sales & Marketing - Consumer Mobility  
3<sup>rd</sup> Floor, New Telecom Building  
16, Greams Road, Chennai – 600 006  
Phone: 044-28297878 Fax: 044-28297979



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उद्यम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Government of India Enterprise)

S&M-CM/165/RCVs & TOPUPs/2013-14-15/76

Dated 24 .07.14.

Sub: Full & 10 % Extra usage value equal to MRP on TUs with MRP Rs.200 to 990 & 1000 to 2990 - reg.  
Ref: CO ND ECT approval no.1583 dt23-07-14

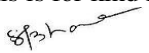
Approval of the competent authority is hereby conveyed for the **full usage value equal to MRP** on TUs with MRP **Rs.200 to Rs.990 and 10% Extra usage value** on TUs with MRP **Rs.1000 to Rs.2990** on GSM Top-up Voucher/C TOP-UP/Flexi TOP-UP in Tamilnadu LSA (incl. CHTD) in prepaid Mobile services for **90 days from 25.07.2014 to 22.10.2014.**

The details are given below:-

The promotional offer is	1. <b>Full usage Value</b> equal to MRP on Top-up Voucher/C TOP-UP/Flexi TOP-UP with MRP of <b>Rs. 200 to Rs.990.</b> 2. <b>10% Extra usage Value</b> on MRP of Top-up Voucher/C TOP-UP/Flexi TOP-UP with MRP of <b>Rs. 1000 to Rs.2990.</b>
Period of Offer	<b>25. 07.2014 to 22.10.2014.</b>

Note: Wherever, the usage value offered with top-up voucher is more than the MRP, the higher usage value already offered will prevail.

This is for kind information and necessary action please.

  
AGM (Marketing I-CM)  
O/o GM(S&M-CM)  
044-28290825, 94449 79827.

To

GM (NW-O CM), Trichy -1/ Coimbatore – For information & necessary action please.

GM(S&M-CM), Chennai Telephones, Chennai for information pl.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM/DE In charge IN - Trichy - for infmn & necessary action please.

DGM (NW-O)/DE Commercial, Coimbatore/ - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 –For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS)/SDE MKTG, Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website “tamilnadu.bsnl.co.in”.

DGM(S&M-CM)/AGM(S&M-CM), Chennai Telephones, Chennai – For information please.

DGM (ITPC) HYB – For information and ensure uploading the information on the BSNL PORTAL.